

## **CARES Act - Resource Partner Grants**

### **Reporting Data to EDMIS**

**April 23, 2020**

EDMIS will be undergoing some small changes in order to support the data collection needed to calculate metrics. The metrics will measure our Resource Partner's activities directly related to the COVID-19 Pandemic Impact on Small Businesses.

#### **EDMIS Changes:**

- The creation of a Funding Source Code, "CARES", that indicate that the activities/services provided under that CARES Act Grant. (Applicable to the 641 and the 888)
- The creation of two (2) new categories for Nature of Counseling Requested and Nature of Counseling Provided on the 641, specific to COVID-19 Pandemic.
  1. COVID-19 Finance/Capital
  2. COVID-19 General Support
- The addition of four (4) Financial Assistance (on the 641 as SBA Financial Assistance) categories to record clients who have received capital via those programs.
  1. PAYROLL PROTECTION PROGRAM (PPP)
  2. ECONOMIC IMPACT DISASTER LOAN (EIDL)
  3. OTHER SBA DISASTER LOAN FOR COVID-19
  4. STATE/LOCAL COVID-19 LOANS OR GRANTS
- The addition of three (3) values for Referred Client To on the 641 to capture if clients are referred to SBA's PPP Program, SBA's Disaster Assistance for the EIDL or other disaster loan, or to State or local COVID-19 programs.
  1. SBA Capital Access (PPP)
  2. SBA Disaster Assistance
  3. State/Local COVID-19 Assistance
- The creation of two (2) new categories for Training Topic on the 888, specific to COVID-19.
  1. COVID-19 Finance/Capital
  2. COVID-19 General Support

These changes will not require changes to the XML formats currently used for 641 uploads (Counseling/Individual Training Sessions) or 888 uploads (Training Events). These changes are only extending the list of values that are valid for upload to EDMIS for those fields.

For those who are manually entering data into EDMIS, the data entry process has not changed. You will see the additional values on the screen or in the drop downs as you move through the data entry. PLEASE REMEMBER to select a Funding Source Code of "CARES" for the 641s (found on Part 3) and the 888; this code is used to determine which records to count towards the COVID-19 metrics.

The Form 641 below indicates the changes in value selections that are being made.

# CARES Act - Resource Partner Grants

## EDMIS Changes - SBA Form 641 for COVID-19 Pandemic



### U.S. Small Business Administration Counseling Information Form

**CLEAR FORM**

OMB Approval No.: 3245-0324  
Expiration Date: 10/31/2020

Client Number:  
Location Code:  
Initials of Data Inputter:

1. Name of the Office Providing the Service \_\_\_\_\_ 1a. Type of Client: ☐ Face to Face ☐ Online ☐ Telephone  
2. City/State of Office Location \_\_\_\_\_

#### PART I: Client Request for Counseling

3. Client Name (Name of the person completing the form/representative of the business) (Last, First, MI)		4. Email	
5. Telephone Primary _____ Secondary _____		6. Fax	
7. Street Address/PO Box (give business address if currently in business)		8. City	9. State
		10. Zip	+4
<p>11. I request business counseling service from the Small Business Administration (SBA) or an SBA Resource Partner. I agree to cooperate should I be selected to participate in surveys designed to evaluate SBA services. I permit SBA or its agent the use of my name and address for SBA surveys and information mailings regarding SBA products and services (Yes <input type="checkbox"/> No <input type="checkbox"/>). I understand that any information disclosed will be held in strict confidence. (SBA will not provide your personal information to commercial entities.) I authorize SBA to furnish relevant information to the assigned management counselor(s). I further understand that the counselor(s) agrees not to: 1) recommend goods or services from sources in which he/she has an interest, and 2) accept fees or commissions developing from this counseling relationship. In consideration of the counselor(s) furnishing management or technical assistance, I waive all claims against SBA personnel, and that of its Resource Partners and host organizations, arising from this assistance.</p> <p><b>Use of Information:</b> The information in this form is to be provided by individuals and business seeking technical assistance services from the Small Business Administration (SBA) or an SBA Resource Partner. The information is collected to help SBA's continuing improvement of business counseling programs, to ensure effective oversight and management of entrepreneurial development programs and grants, and to meet Congressional and Executive Branch reporting requirements. The form should be submitted at the site of service to the counselor providing the service. Resource Partners will submit information to SBA according to the terms of their notice of award.</p>			
12. Preferred date & time for appointment Date: _____ Time: _____		13. Client Signature _____ Date: _____	

#### PART II: Client Intake (to be completed by all Clients)

14. Race (mark one or more) <input type="checkbox"/> American Indian or Alaska Native <input type="checkbox"/> Asian <input type="checkbox"/> Black or African American <input type="checkbox"/> Native Hawaiian or Other Pacific Islander <input type="checkbox"/> White		15. Ethnicity <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino	16. Gender <input type="checkbox"/> Male <input type="checkbox"/> Female	17. Do you consider yourself a person with a disability? <input type="checkbox"/> Yes <input type="checkbox"/> No
18. Veteran Status <input type="checkbox"/> No military, Reserve, or National Guard service <input type="checkbox"/> Veteran <input type="checkbox"/> Service-Disabled Veteran		18. Member of the Reserve <input type="checkbox"/> Active Duty <input type="checkbox"/> Member of the National Guard <input type="checkbox"/> Spouse of Military Member		
19. Referred by? (Mark all that apply) <input type="checkbox"/> SBA District <input type="checkbox"/> SBDC <input type="checkbox"/> Other Client <input type="checkbox"/> Magazine/Newspaper <input type="checkbox"/> Other (specify) _____ <input type="checkbox"/> Lender <input type="checkbox"/> SCORE <input type="checkbox"/> Educational Institution <input type="checkbox"/> Word of Mouth <input type="checkbox"/> USEAC <input type="checkbox"/> Business Owner <input type="checkbox"/> WBC <input type="checkbox"/> Local Economic Development Official <input type="checkbox"/> Television/Radio <input type="checkbox"/> Boots to Business <input type="checkbox"/> SBA Web site <input type="checkbox"/> VBOC <input type="checkbox"/> Chamber of Commerce <input type="checkbox"/> Internet (please indicate website) _____				
20a. Are you currently in business? <input type="checkbox"/> Yes <input type="checkbox"/> No (if no, skip to 30)		20b. If yes, are you currently exporting? <input type="checkbox"/> Yes <input type="checkbox"/> No		
If yes to 20b, please go to Appendix A on page 3 to indicate the markets to which your company currently exports (mark all that apply).				
21. Name of Business _____				
22. Type of Business (choose primary category) <input type="checkbox"/> Mining <input type="checkbox"/> Manufacturing <input type="checkbox"/> Real Estate & Rental & Leasing <input type="checkbox"/> Professional, Scientific & Technical Services <input type="checkbox"/> Utilities <input type="checkbox"/> Finance & Insurance <input type="checkbox"/> Health Care & Social Assistance <input type="checkbox"/> Management of Companies & Enterprises <input type="checkbox"/> Information <input type="checkbox"/> Wholesale Trade <input type="checkbox"/> Accommodation & Food Services <input type="checkbox"/> Agriculture, Forestry, Fishing & Hunting <input type="checkbox"/> Construction <input type="checkbox"/> Public Administration <input type="checkbox"/> Arts, Entertainment & Recreation <input type="checkbox"/> Administrative & Support <input type="checkbox"/> Retail Trade <input type="checkbox"/> Educational Services <input type="checkbox"/> Transportation & Warehousing <input type="checkbox"/> Waste Management & Remediation Services <input type="checkbox"/> Other Services (except Public Administration)				
23. Business Ownership - What percentage of your business is male or female owned? % Male _____ % Female _____		24. Date Business Started?(MM/YYYY)	25. Do you conduct business online? <input type="checkbox"/> Yes <input type="checkbox"/> No	
26a. Are you a home based business? <input type="checkbox"/> Yes <input type="checkbox"/> No		26b. Are you S(a) certified? <input type="checkbox"/> Yes <input type="checkbox"/> No		
27a. Total No. of Employees (full & PT) 27b. Of total employees, how many are engaged in the exporting aspect of your business: (Full & PT)		28a. For your most recent full business year, what were your: Gross Revenues/Sales \$ _____ +Profits/-Losses \$ _____ 28b. Amount of your Gross Revenues/Sales related to exporting \$ _____		
29. What is the legal entity of your business? <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Corporation <input type="checkbox"/> LLC <input type="checkbox"/> S-Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Other (specify) _____				
30. What is the nature of counseling you are seeking? (Choose primary category) <input type="checkbox"/> Start-up Assistance (How do I start a small business?) <input type="checkbox"/> Human Resources/Managing Employees <input type="checkbox"/> Marketing/Sales (promotion, market research, pricing, etc.) <input type="checkbox"/> Technology/Computers <input type="checkbox"/> Business Plan <input type="checkbox"/> Customer Relations <input type="checkbox"/> Government Contracting (including certifications) <input type="checkbox"/> eCommerce (using the Internet to do business) <input type="checkbox"/> Financing/Capital (such as applying for a loan, building equity capital) <input type="checkbox"/> Budget <input type="checkbox"/> Franchising <input type="checkbox"/> Legal Issues (such as, Should I incorporate?) <input type="checkbox"/> Managing a Business <input type="checkbox"/> Cash Flow Management <input type="checkbox"/> Buy/Sell Business <input type="checkbox"/> International Trade <input type="checkbox"/> Tax Planning				
Describe specific assistance requested in the space provided. _____				

SBA Form 641 (10/24/2017)

Two Additional Values have been added:

- COVID-19 Financing/Capital
- COVID-19 General Support

**U.S. Small Business Administration  
Counseling Information Form**

OMB Approval No.: 3245-0324  
Expiration Date: 10/31/2020

Client Number: \_\_\_\_\_  
Location Code: \_\_\_\_\_  
Initials of Data Inputter: \_\_\_\_\_

Funding Source: \_\_\_\_\_

**Part III: Counselor Record**

31. Client Name (please use the same name from original 641 Part I) (Last, First, MI)		32. Email	
33. Telephone Primary _____ Secondary _____		34. Fax _____	
35. Street Address /P.O. Box _____		36. City _____	37. State _____
		38. Zip _____	
39a. Is the client currently in business? <input type="checkbox"/> Yes <input type="checkbox"/> No (If no, skip to 44)			40. Date Business Started? _____
39b. Is the client currently exporting? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, please turn to Appendix A on page 3 to indicate the markets to which your client currently exports (mark all that apply).			
41a. Total No. of Employees: (Full & PT) _____		42a. As of the most recent full business year, what were the client's annual: Gross Revenues/Sales \$ _____ +Profits/-Losses \$ _____	
41b. Of total employees, how many are engaged in the exporting aspect of client's business?: (Full & PT) _____		42b. As of the most recent full business year, how much of your client's Gross Revenues/Sales were related to exporting? \$ _____	
43. SBA or Resource Partner Service Contributed to the Following: (Mark all that apply)			
SBA Loan Amount \$ _____		Certifications	
Non-SBA Loan Amount \$ _____		<input type="checkbox"/> 8(a) <input type="checkbox"/> Export Express	
Amount of Equity Capital Received \$ _____		<input type="checkbox"/> Hubzones <input type="checkbox"/> Export Working Capital Loan	
No. of Government Contracts/Subcontracts _____		<input type="checkbox"/> SDB <input type="checkbox"/> Community Advantage	
Annual Value of Government Contracts/Subcontracts Received \$ _____		<input type="checkbox"/> Other (specify state, local, etc) _____	
		<input type="checkbox"/> Micro loan	
		<input type="checkbox"/> SBIR	
		<input type="checkbox"/> Other (SBIR, SBIC, 7(a) 504, etc)	
44. What was the nature of the counseling you provided the client? (choose primary category)			
<input type="checkbox"/> Start-up Assistance (How do I start a small business?)		<input type="checkbox"/> Human Resources/Managing Employees	
<input type="checkbox"/> Business Plan		<input type="checkbox"/> Marketing/Sales (promotion, market research, pricing, etc.)	
<input type="checkbox"/> Financing/Capital (such as, applying for a loan, building equity capital)		<input type="checkbox"/> Government Contracting (including certifications)	
<input type="checkbox"/> Managing a Business		<input type="checkbox"/> Franchising	
		<input type="checkbox"/> Buy/Sell Business	
Please specify other counseling provided: _____		<input type="checkbox"/> Technology/Computer	
		<input type="checkbox"/> eCommerce (using technology to do business)	
		<input type="checkbox"/> Legal Issues (such as incorporate?)	
		<input type="checkbox"/> International Trade	
45. Referred Client to (mark all that apply):			
<input type="checkbox"/> WBC <input type="checkbox"/> SBA District Office		<input type="checkbox"/> Export/Import Bank	
<input type="checkbox"/> SCORE <input type="checkbox"/> USEAC		<input type="checkbox"/> Dept of Commerce	
<input type="checkbox"/> SBDC <input type="checkbox"/> State Trade Agency		<input type="checkbox"/> OPIC <input type="checkbox"/> Dept of State	
		<input type="checkbox"/> U.S. Trade & Development Agency	
		<input type="checkbox"/> VBOC	
		<input type="checkbox"/> PTAC	
		<input type="checkbox"/> Other _____	
46. Type of Session		47. Language(s) Used	
<input type="checkbox"/> Face to Face <input type="checkbox"/> Online <input type="checkbox"/> Update		<input type="checkbox"/> English <input type="checkbox"/> Other (specify) _____	
<input type="checkbox"/> Telephone <input type="checkbox"/> Prep		<input type="checkbox"/> Spanish	
		48. History	
		<input type="checkbox"/> New Case <input type="checkbox"/> Follow-up	
		<input type="checkbox"/> One Time	
50. Counselor(s) Name (If multiple counselors, list lead counselor first and separate each additional counselor name by a semi-colon):		51. Contact Hours Total contact hours that a client received	
		51b. Prep Hours Total amount of preparation spent by all counselors for a client	
51c. Travel Hours: Total amount of time it takes to travel to a client's location for counseling			
52. Did more than one Counselor participate in this counseling session? Yes <input type="checkbox"/> No <input type="checkbox"/> If yes, how many counselors: _____			
53. Counselor's Notes:			

Funding Source Code – "CARES " has been added

Two Additional Values have been added:

- COVID-19 Financing/Capital
- COVID-19 General Support

This will be used to determine how many client are requesting support specific to needing capital.

Three additional values have been added:

- SBA Capital Access (PPP)
- SBA Disaster Assistance
- State/Local COVID-19 Assistance

Four additional values have been added:

- PAYROLL PROTECTION PROGRAM (PPP)
- ECONOMIC IMPACT DISASTER LOAN (EIDL)
- OTHER SBA DISASTER LOAN FOR COVID-19
- STATE/COMMUNITY COVID-19 LOANS OR GRANTS

Although the 641 is the preferred means of capturing any counseling provided (a signature will NOT be required during this time), with the volume of requests that you are receiving it may not be possible to collect a 641 for each person you are providing a service to. To ensure that EDMIS is still able to capture the data for the metrics and give you credit, we are asking that you track in as much detail as possible on a spreadsheet these clients and then submit an 888 record to provide us the data. See the 888 below for instructions on how this can be done.

## CARES ACT – Resource Partner Grants

### Collection of Clients Counseled Not Filling Out an SBA Form 641 on SBA Form 888

OMB Approval No. 3245-003  
Expiration Date: 10/31/2020  
Location Code:  
Initials of Data Inputter:  
Funding Source:

The information in this form is to be provided by an SBA Resource Partner. The information is collected to help SBA's continuing improvement of business counseling programs, to ensure effective oversight and management of entrepreneurial development programs and grants, and to meet Congressional and Executive Branch reporting requirements. Resource Partners should fill out the form at the site of service and report to SBA as directed on the notice of award.

1. Name of Office Providing the Service: \_\_\_\_\_ City/ State \_\_\_\_\_

2. Organization  
☐ SBDC ☐ WBC  
☐ SBA District Office ☐ SCORE, Chapter No. \_\_\_\_\_  
☐ Other (specify) \_\_\_\_\_

3. Date Training Started (m/d/yy) \_\_\_\_\_

4. No. of Sessions \_\_\_\_\_

5. Total Hours of Training \_\_\_\_\_

6. Title of Training \_\_\_\_\_

7. Location of Training  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

8. Total Number Trained \_\_\_\_\_  
 \_\_\_\_\_ Currently in Business \_\_\_\_\_ Total Veterans  
 \_\_\_\_\_ Not Yet in Business \_\_\_\_\_ Service-Disabled Veterans  
 \_\_\_\_\_ People with Disabilities \_\_\_\_\_ Members of Reserve or National Guard  
 \_\_\_\_\_ Women \_\_\_\_\_  
 (please complete to the extent information is available)

9. Total Number of Minorities Trained \_\_\_\_\_  
 Race  
 \_\_\_\_\_ Asians  
 \_\_\_\_\_ Blacks or African Americans  
 \_\_\_\_\_ Native Americans or Alaskan Natives  
 \_\_\_\_\_ Native Hawaiians or other Pacific Islanders  
 \_\_\_\_\_ White  
 Ethnicity  
 \_\_\_\_\_ Hispanic Origin  
 \_\_\_\_\_ Not of Hispanic Origin

10. Training Topic (check primary topic)  
☐ Business Startup/Preplanning ☐ Business Accounting/Budget ☐ Technology/Computers  
☐ Business Plan ☐ Cash Flow Management ☐ eCommerce  
☐ Business Financing/Capital Sources ☐ Tax Planning ☐ Legal Issues  
☐ Managing a Business ☐ Marketing/Sales ☐ International Trade  
☐ Human Resources/Managing Employees ☐ Government Contracting ☐ Other (Specify) \_\_\_\_\_  
☐ Customer Relations ☐ Franchising ☐ Buy/Sell Business \_\_\_\_\_

11. Resource Partners Participating (check all that apply)  
☐ SCORE ☐ Trade Or Professional Assoc. ☐ Other Govt. Agency (specify) \_\_\_\_\_  
☐ SBDC ☐ Fee-For-Profit Organization \_\_\_\_\_  
☐ Women's Business Center ☐ Online Training Resource \_\_\_\_\_  
☐ VBOC ☐ SBA District Office \_\_\_\_\_  
☐ Educational Institution ☐ Native American Center ☐ Other (specify) \_\_\_\_\_  
☐ Chamber Of Commerce ☐ SBA (specify office) \_\_\_\_\_

12. Program Format (check only one)  
☐ Seminar (short-term training on business-related subjects that is conducted as a single, stand alone program)  
☐ Course (more formal structured training on business-related subjects that may be conducted over a number of sessions)  
☐ Online Course (a formal structured training delivered via the Internet)  
☐ Teleconference (any training delivered via electronic communications, except Online Course)

13. Attendee Fee  
 Full Fee \_\_\_\_\_ x \$ \_\_\_\_\_ = \$ \_\_\_\_\_  
 (no. of attendees) (fee per attendee)  
 Discounted Fee \_\_\_\_\_ x \$ \_\_\_\_\_ = \$ \_\_\_\_\_  
 No Fee \_\_\_\_\_ x \$ \_\_\_\_\_ = \$ \_\_\_\_\_  
 No Show Income \_\_\_\_\_ x \$ \_\_\_\_\_ = \$ \_\_\_\_\_  
 Other Income \_\_\_\_\_ x \$ \_\_\_\_\_ = \$ \_\_\_\_\_

14. Total Gross Fee Income \$ \_\_\_\_\_

15. What is the dollar amount of fees that your organization received?  
 \_\_\_\_\_

16. Language(s) Used  
☐ English ☐ Spanish ☐ Other (specify) \_\_\_\_\_

17. Name of Sponsor \_\_\_\_\_

18. Name of Co-sponsors (if applicable)  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Please note: The estimated burden for completing this form is 10 minutes. You are not to respond to any collection information unless it displays a current valid OMB approval number. Comments on the burden should be sent to: U.S. Small Business Administration, 409 3rd Street SQW, Washington, DC 20416, and to: Desk Officer SBA Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C., 20503.

SBA Form 888 (10/24/2017) Previous Editions are Obsolete

Start Title with "COVID-19 Counseling" – it can be followed by any other text you choose.

Total Number of unique clients receiving counseling from your spreadsheet. The sub-categories must be filled in but can be reported with the value "0".

Two Additional Values have been added:

- COVID-19 Financing/Capital
- COVID-19 General Support

You will need to separate your worksheet into these two categories and make two 888 submissions to receive credit for those seeking COVID-19 Capital Infusion vs COVID-19 General Support

Please be sure to select On-line or Teleconference if reporting only a single client. Seminar or Course requires a minimum of 2 clients(attendees)

Funding Source Code – "CARES " has been added

Sum of counseling hours from your spreadsheet for all counseling clients reported on this 888

Total number of counseling sessions from your spreadsheet. Count all session even those for the same client.

Minorities and the sub-categories must be filled in but can be reported with the value "0".

The previous 888 example is the work-around to be used to capture **individual** counseling sessions where it was not possible to get a 641. If you are starting to provide "group counseling sessions" where a counselor and/or business advisor may be providing support to more than one client at a time, please consider these as Training Events and file an 888 just as you normally would. Please see the 888 below.



## U.S. Small Business Administration Management Training Report

OMB Approval No. 3245-0324

Expiration Date: 10/31/2020

Location Code:

Initials of Data Inputter:

Funding Source:

Funding Source Code  
"CARES""1" for a group  
counseling session

The information in this form is to be provided by an SBA Resource Partner. The information is collected to help SBA's continuing improvement of business counseling programs, to ensure effective oversight and management of entrepreneurial development programs and grants, and to meet Congressional and Executive Branch reporting requirements. Resource Partners should fill out the form at the site of service and report to SBA as directed by the notice of award.

<b>1. Name of Office Providing the Service:</b> _____ City/ State _____		<b>3. Date Training Started</b> (m/d/yy) _____	<b>4. No. of Sessions</b> _____	<b>5. Total Hours of Training</b> _____			
<b>2. Organization</b> <input type="checkbox"/> SBDC <input type="checkbox"/> WBC <input type="checkbox"/> SBA District Office <input type="checkbox"/> SCORE, Chapter No. _____ <input type="checkbox"/> Other (specify) _____							
<b>6. Title of Training</b> _____		<b>7. Location of Training</b> City _____ State _____ Zip _____ +4					
<b>8. Total Number Trained</b> _____ ____ Currently in Business _____ Total Veterans ____ Not Yet in Business _____ Service-Disabled Veterans ____ People with Disabilities _____ Members of Reserve or National Guard ____ Women _____ (please complete to the extent information is available)		<b>9. Total Number of Minorities Trained</b> _____ Race ____ Asians ____ Blacks or African Americans ____ Native Americans or Alaskan Natives ____ Native Hawaiians or other Pacific Islanders ____ White Ethnicity ____ Hispanic Origin ____ Not of Hispanic Origin					
<b>10. Training Topic (check primary topic)</b> <table border="0"><tr><td><input type="checkbox"/> Business Start-up/Preplanning <input type="checkbox"/> Business Plan <input type="checkbox"/> Business Financing/Capital Sources <input type="checkbox"/> Managing a Business <input type="checkbox"/> Human Resources/ Managing Employees <input type="checkbox"/> Customer Relations</td><td><input type="checkbox"/> Business Accounting/Budget <input type="checkbox"/> Cash Flow Management <input type="checkbox"/> Tax Planning <input type="checkbox"/> Marketing/Sales <input type="checkbox"/> Government Contracting <input type="checkbox"/> Franchising <input type="checkbox"/> Buy/Sell Business</td><td><input type="checkbox"/> Technology/Computers <input type="checkbox"/> eCommerce <input type="checkbox"/> Legal Issues <input type="checkbox"/> International Trade <input type="checkbox"/> Other (Specify) _____</td></tr></table>					<input type="checkbox"/> Business Start-up/Preplanning <input type="checkbox"/> Business Plan <input type="checkbox"/> Business Financing/Capital Sources <input type="checkbox"/> Managing a Business <input type="checkbox"/> Human Resources/ Managing Employees <input type="checkbox"/> Customer Relations	<input type="checkbox"/> Business Accounting/Budget <input type="checkbox"/> Cash Flow Management <input type="checkbox"/> Tax Planning <input type="checkbox"/> Marketing/Sales <input type="checkbox"/> Government Contracting <input type="checkbox"/> Franchising <input type="checkbox"/> Buy/Sell Business	<input type="checkbox"/> Technology/Computers <input type="checkbox"/> eCommerce <input type="checkbox"/> Legal Issues <input type="checkbox"/> International Trade <input type="checkbox"/> Other (Specify) _____
<input type="checkbox"/> Business Start-up/Preplanning <input type="checkbox"/> Business Plan <input type="checkbox"/> Business Financing/Capital Sources <input type="checkbox"/> Managing a Business <input type="checkbox"/> Human Resources/ Managing Employees <input type="checkbox"/> Customer Relations	<input type="checkbox"/> Business Accounting/Budget <input type="checkbox"/> Cash Flow Management <input type="checkbox"/> Tax Planning <input type="checkbox"/> Marketing/Sales <input type="checkbox"/> Government Contracting <input type="checkbox"/> Franchising <input type="checkbox"/> Buy/Sell Business	<input type="checkbox"/> Technology/Computers <input type="checkbox"/> eCommerce <input type="checkbox"/> Legal Issues <input type="checkbox"/> International Trade <input type="checkbox"/> Other (Specify) _____					
<b>11. Resource Partners Participating (check all that apply)</b> <table border="0"><tr><td><input type="checkbox"/> SCORE <input type="checkbox"/> SBDC <input type="checkbox"/> Women's Business Center <input type="checkbox"/> VBOC <input type="checkbox"/> Educational Institution <input type="checkbox"/> Chamber Of Commerce</td><td><input type="checkbox"/> Trade Or Professional Assoc. <input type="checkbox"/> For-Profit Organization <input type="checkbox"/> Online Training Resource <input type="checkbox"/> SBA District Office <input type="checkbox"/> Native American Center <input type="checkbox"/> SBA (specify office) _____</td><td><input type="checkbox"/> Other Govt. Agency (specify) _____ <input type="checkbox"/> Other (specify) _____</td></tr></table>					<input type="checkbox"/> SCORE <input type="checkbox"/> SBDC <input type="checkbox"/> Women's Business Center <input type="checkbox"/> VBOC <input type="checkbox"/> Educational Institution <input type="checkbox"/> Chamber Of Commerce	<input type="checkbox"/> Trade Or Professional Assoc. <input type="checkbox"/> For-Profit Organization <input type="checkbox"/> Online Training Resource <input type="checkbox"/> SBA District Office <input type="checkbox"/> Native American Center <input type="checkbox"/> SBA (specify office) _____	<input type="checkbox"/> Other Govt. Agency (specify) _____ <input type="checkbox"/> Other (specify) _____
<input type="checkbox"/> SCORE <input type="checkbox"/> SBDC <input type="checkbox"/> Women's Business Center <input type="checkbox"/> VBOC <input type="checkbox"/> Educational Institution <input type="checkbox"/> Chamber Of Commerce	<input type="checkbox"/> Trade Or Professional Assoc. <input type="checkbox"/> For-Profit Organization <input type="checkbox"/> Online Training Resource <input type="checkbox"/> SBA District Office <input type="checkbox"/> Native American Center <input type="checkbox"/> SBA (specify office) _____	<input type="checkbox"/> Other Govt. Agency (specify) _____ <input type="checkbox"/> Other (specify) _____					
<b>12. Program Format (check only one)</b> <input type="checkbox"/> Seminar (short-term training on business-related subjects that is conducted as a single, stand alone program) <input type="checkbox"/> Course (more formal structured training on business-related subjects that may be conducted over a number of sessions) <input type="checkbox"/> Online Course (a formal structured training delivered via the Internet) <input type="checkbox"/> Teleconference (any training delivered via electronic communications, except Online Course)							
<b>13. Attendee Fee</b> Full Fee _____ x \$ _____ = \$ _____ (no. of attendees) (fee per attendee) Discounted Fee _____ x \$ _____ = \$ _____ No Fee _____ x \$ _____ = \$ _____ No Show Income _____ x \$ _____ = \$ _____ Other Income _____ x \$ _____ = \$ _____		<b>15. What is the dollar amount of fees that your organization received?</b> _____					
<b>14. Total Gross Fee Income \$</b> _____		<b>16. Language(s) Used</b> <input type="checkbox"/> English <input type="checkbox"/> Spanish <input type="checkbox"/> Other (specify) _____					
<b>17. Name of Sponsor</b> _____							
<b>18. Name of Co-sponsors (if applicable)</b> _____ _____							

Please note: The estimated burden for completing this form is 10 minutes. You are not to respond to any collection information unless it displays a current valid OMB approval number. Comments on the burden should be sent to: U.S. Small Business Administration, 409 3rd Street S.W., Washington, DC 20416, and to: Desk Officer SBA Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C., 20503.

SBA Form 888 (10/24/2017) Previous Editions are Obsolete

This is up to you. You may want to indicate it is a 'group counseling' since this is not one of the options for Program Format.

Number attending the session. If the sub-categories are required but "0" is valid if the number is unknown.

Two Additional Values have been added:

- COVID-19 Financing/Capital
- COVID-19 General Support

"Group Counseling" is not a valid Program Format so please select another format. Reminder: Seminar or Course requires a minimum of 2 clients(attendees)

Total time for the group session (time the counselor/ advisor spent with the whole group.

The Number of Minorities and the sub-categories are required but "0" is valid if the number is unknown.



## Technical Guidance – 641 XML Uploads

### Funding Source Code: "CARES"

New Value (Code):

Code	Description
CARES	CARES Act Funding (COVID19)

#### XML Element Definition

```
<!-- Part 3: Counselor Record -->
<xs:element name="CounselorRecord">
  <xs:complexType>
    <xs:sequence>
      <xs:element name="SBASessionNumber" type="PositiveSmallIntegerType" minOccurs="0"/>
      <xs:element name="PartnerSessionNumber" type="String20Type"/>
      <xs:element name="FundingSource" minOccurs="0">
        <xs:simpleType>
          </xs:simpleType>
        </xs:element>
      </xs:sequence>
    </xs:complexType>
  </xs:element>
  </xs:sequence>
</xs:element>
```

### Nature of Counseling Requested:

New Values (Codes):

Code	Description
18	COVID-19 Financing/Capital
19	COVID-19 General Support

#### XML Element Definition

```
<!-- Part 2: Client Intake -->
<xs:element name="ClientIntake" minOccurs="0">
  <xs:complexType>
    <xs:sequence>
      <xs:element name="Race" minOccurs="0" maxOccurs="5">
        <xs:sequence>
          <xs:element name="CounselingSeeking" minOccurs="0">
            <xs:complexType>
              <xs:sequence>
                <xs:element name="Code">
                  <xs:simpleType>
                    </xs:simpleType>
                  </xs:element>
                <xs:element name="Other" type="String255Type" minOccurs="0"/>
              </xs:sequence>
            </xs:complexType>
          </xs:element>
        </xs:sequence>
      </xs:complexType>
    </xs:sequence>
  </xs:element>
</xs:sequence>
</xs:complexType>
</xs:element>
```

### Nature of Counseling Provided:

New Values (Codes)

Code	Description
18	COVID-19 Financing/Capital
19	COVID-19 General Support

### XML Element Definition

```
<!-- Part 3: Counselor Record -->
  <xs:element name="CounselorRecord">
    <xs:complexType>
      <xs:sequence>
        <xs:element name="SBASessionNumber" type="PositiveSmallIntegerType" minOccurs="0"/>
        <xs:element name="PartnerSessionNumber" type="String20Type"/>
        :
        <xs:element name="CounselingProvided" minOccurs="0">
          <xs:complexType>
            <xs:sequence>
              <xs:element name="Code">
                <xs:simpleType>
                  <xs:restriction base="xs:positiveInteger">
                    <xs:enumeration value="1"/>
                    :
                    <xs:enumeration value="99"/>
                  </xs:restriction>
                </xs:simpleType>
              </xs:element>
              <xs:element name="Other" type="String255Type" minOccurs="0"/>
            </xs:sequence>
          </xs:complexType>
        </xs:element>
        :
      </xs:sequence>
    </xs:complexType>
  </xs:element>
```

## SBA Financial Assistance:

New Values (Codes):

Code	Description
7	PAYROLL PROTECTION PROGRAM (PPP)
8	ECONOMIC IMPACT DISASTER LOAN (EIDL)
9	OTHER SBA DISASTER LOAN FOR COVID-19
10	STATE/LOCAL COVID-19 LOANS OR GRANTS

## XML Element Definition

```
<!-- Part 3: Counselor Record -->
<xs:element name="CounselorRecord">
  <xs:complexType>
    <xs:sequence>
      <xs:element name="SBASessionNumber" type="PositiveSmallIntegerType" minOccurs="0"/>
      <xs:element name="PartnerSessionNumber" type="String20Type"/>
      :
      <xs:element name="ResourcePartnerServiceContributed" minOccurs="0">
        <xs:complexType>
          <xs:sequence>
            <xs:element name="SBALoanAmount" type="PositiveMoneyType" minOccurs="0"/>
            :
            <xs:element name="SBAFinancialAssistance" minOccurs="0">
              <xs:complexType>
                <xs:sequence>
                  <xs:element name="Code">
                    <xs:simpleType>
                      <xs:restriction base="xs:positiveInteger">
                        <xs:enumeration value="2"/>
                        :
                        <xs:enumeration value="99"/>
                      </xs:restriction>
                    </xs:simpleType>
                  </xs:element>
                  <xs:element name="Other" type="String255Type" minOccurs="0"/>
                </xs:sequence>
              </xs:complexType>
            </xs:element>
          </xs:sequence>
        </xs:complexType>
      </xs:element>
    </xs:sequence>
  </xs:complexType>
</xs:element>
:
```



## Referred Client To:

### New Values (Codes)

Code	Description
SBACA	SBA Capital Access (PPP)
SBADA	SBA Disaster Assistance
LOCAL	State/Local COVID-19 Assistance

### XML Element Definition

```
<!-- Part 3: Counselor Record -->
  <xs:element name="CounselorRecord">
    <xs:complexType>
      <xs:sequence>
        <xs:element name="SBASessionNumber" type="PositiveSmallIntegerType" minOccurs="0"/>
        <xs:element name="PartnerSessionNumber" type="String20Type"/>
        :
        <xs:element name="ReferredClient" minOccurs="0">
          <xs:complexType>
            <xs:sequence>
              <xs:element name="Code">
                <xs:simpleType>
                  <xs:restriction base="xs:string">
                    <xs:enumeration value="USTDA"/>
                    :
                    <xs:enumeration value="PTAC"/>
                  </xs:restriction>
                </xs:simpleType>
              </xs:element>
              <xs:element name="Other" type="String255Type" minOccurs="0"/>
            </xs:sequence>
          </xs:complexType>
        </xs:element>
        :
      </xs:sequence>
    </xs:complexType>
  </xs:element>
```

## Technical Guidance – 888 XML Uploads

### Funding Source Code: “CARES”

New Value (Code):

Code	Description
CARES	CARES Act Funding (COVID19)

### XML Element Definition

```
<!-- Management Training Report (Form 888) -->
  <xs:element name="ManagementTrainingReport">
    <xs:complexType>
      <xs:sequence>
        <xs:element name="Version"/>
        <xs:element name="ManagementTrainingRecord" type="ManagementTrainingReportType"
maxOccurs="unbounded"/>
      </xs:sequence>
    </xs:complexType>
  </xs:element>
  <xs:complexType name="ManagementTrainingReportType">
    <xs:sequence>
      <xs:element name="SBATrainingNumber" type="PositiveIntegerType" minOccurs="0"/>
      <xs:element name="PartnerTrainingNumber" type="String20Type"/>
      <xs:element name="FundingSource" minOccurs="0">
        <xs:simpleType>
          <xs:restriction base="xs:string">
            <xs:enumeration value="1738"/>
            :
            <xs:enumeration value="JA10"/>
          </xs:restriction>
        </xs:simpleType>
      </xs:element>
      :
    </xs:sequence>
  </xs:complexType>
```

## Nature of Counseling Provided:

New Values (Codes)

Code	Description
18	COVID-19 Financing/Capital
19	COVID-19 General Support

## XML Element Definition

```
<!-- Management Training Report (Form 888) -->
<xs:element name="ManagementTrainingReport">
  <xs:complexType>
    <xs:sequence>
      <xs:element name="Version"/>
      <xs:element name="ManagementTrainingRecord" type="ManagementTrainingReportType"
maxOccurs="unbounded"/>
    </xs:sequence>
  </xs:complexType>
</xs:element>
<xs:complexType name="ManagementTrainingReportType">
  <xs:sequence>
    <xs:element name="SBATrainingNumber" type="PositiveIntegerType" minOccurs="0"/>
    <xs:element name="PartnerTrainingNumber" type="String20Type"/>
    :
    <xs:element name="TrainingTopic" minOccurs="0">
      <xs:complexType>
        <xs:sequence>
          <xs:element name="Code">
            <xs:simpleType>
              <xs:restriction base="xs:positiveInteger">
                <xs:enumeration value="1"/>
                :
                <xs:enumeration value="99"/>
              </xs:restriction>
            </xs:simpleType>
          </xs:element>
          <xs:element name="Other" type="String80Type" minOccurs="0"/>
        </xs:sequence>
      </xs:complexType>
    </xs:element>
    :
  </xs:sequence>
</xs:complexType>
</xs:element>
:
```

```

<?xml version="1.0" encoding="UTF-8"?>
<!-- EDMIS2 Client/Counseling (641) Testing New Options for COVID -->
- <CounselingInformation>
  <Version>17.0</Version>
  --#1
  - <CounselingRecord>
    <PartnerClientNumber>12345</PartnerClientNumber>
    - <Location>
      <LocationCode>54321</LocationCode>
    </Location>
    <ClientType>3</ClientType>
    - <ClientRequest>
      - <AddressPart1>
        <ZipCode>55558</ZipCode>
      </AddressPart1>
      <SurveyAgreement>N</SurveyAgreement>
      - <ClientSignature>
        <Date>2020-04-09</Date>
        <OnFile>Y</OnFile>
      </ClientSignature>
    </ClientRequest>
    - <ClientIntake>
      <Race>7</Race>
      <Ethnicity>HN</Ethnicity>
      <Gender>M</Gender>
      <Disability>2</Disability>
      <MilitaryStatus>3</MilitaryStatus>
      - <Media>
        <Code>12</Code>
      </Media>
      <CurrentlyInBusiness>Y</CurrentlyInBusiness>
      <CurrentlyExporting>N</CurrentlyExporting>
      <CompanyName>ABC Company</CompanyName>
      <BusinessType>54</BusinessType>
      - <BusinessOwnership>
        <Male>100</Male>
        <Female>0</Female>
      </BusinessOwnership>
      - <BusinessStartDatePart2>
        <Month>10</Month>
        <Year>2017</Year>
      </BusinessStartDatePart2>
      <BusinessOnline>Y</BusinessOnline>
      <HomeBasedBusiness>Y</HomeBasedBusiness>
      <ClientIntake_Certified8a>N</ClientIntake_Certified8a>
      <TotalNumberOfEmployees>4</TotalNumberOfEmployees>
      <NumberOfEmployeesInExportingBusiness>0</NumberOfEmployeesInExportingBusiness>
      - <ClientAnnualIncomePart2>
        <GrossRevenues>100000.00</GrossRevenues>
        <ProfitLoss>10000.00</ProfitLoss>
        <ExportGrossRevenuesOrSales>0.00</ExportGrossRevenuesOrSales>
      </ClientAnnualIncomePart2>
      - <LegalEntity>
        <Code>3</Code>
      </LegalEntity>
      - <CounselingSeeking>
        <Code>18</Code>
      </CounselingSeeking>
      <ClientActiveInactive>A</ClientActiveInactive>
    </ClientIntake>
    - <CounselorRecord>
      <PartnerSessionNumber>54321_A</PartnerSessionNumber>

```

```

- <CounselorRecord>
  <PartnerSessionNumber>54321_A</PartnerSessionNumber>
  <FundingSource>CARES</FundingSource>
  - <AddressPart3>
    <ZipCode>55558</ZipCode>
  </AddressPart3>
  <CurrentlyInBusiness>Y</CurrentlyInBusiness>
  - <BusinessStartDatePart3>
    <Month>10</Month>
    <Year>2017</Year>
  </BusinessStartDatePart3>
  <TotalNumberOfEmployees>4</TotalNumberOfEmployees>
  <NumberOfEmployeesInExportingBusiness>0</NumberOfEmployeesInExportingBusiness>
  - <ClientAnnualIncomePart3>
    <GrossRevenues>100000.00</GrossRevenues>
    <ProfitLoss>10000.00</ProfitLoss>
    <ExportGrossRevenuesOrSales>0.00</ExportGrossRevenuesOrSales>
    <GrowthIndicator>Y</GrowthIndicator>
  </ClientAnnualIncomePart3>
  - <ResourcePartnerServiceContributed>
    <SBALoanAmount>0</SBALoanAmount>
    <NonSBALoanAmount>0</NonSBALoanAmount>
    <EquityCapitalReceived>0</EquityCapitalReceived>
    <NumberOfContractsReceived>0</NumberOfContractsReceived>
    <SBALoanAmountTxnNmb>0</SBALoanAmountTxnNmb>
    <NonSBALoanAmountTxnNmb>0</NonSBALoanAmountTxnNmb>
    <EquityCapitalReceivedTxnNmb>0</EquityCapitalReceivedTxnNmb>
    <GovernmentContractValue>0</GovernmentContractValue>
  - <SBAFinancialAssistance>
    <Code>8</Code>
  </SBAFinancialAssistance>
  </ResourcePartnerServiceContributed>
  - <CounselingProvided>
    <Code>18</Code>
  </CounselingProvided>
  - <ReferredClient>
    <Code>LOCAL</Code>
  </ReferredClient>
  <SessionType>2</SessionType>
  - <Language>
    <Code>1</Code>
  </Language>
  <History>2</History>
  <DateCounseled>2020-04-21</DateCounseled>
  <CounselorName>Jane Doe</CounselorName>
  - <CounselingHours>
    <Contact>0.50</Contact>
    <Prepare>0.50</Prepare>
    <Travel>0.00</Travel>
  </CounselingHours>
  - <MoreThanOneCounselorAttend>
    <Answer>N</Answer>
  </MoreThanOneCounselorAttend>
  <ExportCountries></ExportCountries>
  <ClientActiveInactive>A</ClientActiveInactive>
</CounselorRecord>
</CounselingRecord>

```

```
<?xml version="1.0" encoding="UTF-8"?>
- <ManagementTrainingReport>
  <Version>17.0</Version>
  - <ManagementTrainingRecord>
    <PartnerTrainingNumber>ABCDE</PartnerTrainingNumber>
    <FundingSource>CARES</FundingSource>
    - <Location>
      <LocationCode>54321</LocationCode>
    </Location>
    <DateTrainingStarted>2020-04-01</DateTrainingStarted>
    <NumberOfSessions>25</NumberOfSessions>
    <TotalTrainingHours>35</TotalTrainingHours>
    <TrainingTitle>COVID-19 COUNSELING: April 2020</TrainingTitle>
    <TrainingLocation>
      <ZipCode>55740</ZipCode>
    </TrainingLocation>
    - <NumberTrained>
      <Total>20</Total>
      <CurrentlyInBusiness>0</CurrentlyInBusiness>
      <NotYetInBusiness>0</NotYetInBusiness>
      <Disabilities>0</Disabilities>
      <Women>0</Women>
      <Veterans>0</Veterans>
      <ServiceDisabledVeterans>0</ServiceDisabledVeterans>
      <ReserveGuard>0</ReserveGuard>
    </NumberTrained>
    - <NumberMinoritiesTrained>
      <Total>0</Total>
      - <Race>
        <Asian>0</Asian>
        <AfricanAmerican>0</AfricanAmerican>
        <NativeAmerican>0</NativeAmerican>
        <NativeHawaiian>0</NativeHawaiian>
        <White>0</White>
      </Race>
      - <Ethnicity>
        <HispanicOrigin>0</HispanicOrigin>
        <NotHispanicOrigin>0</NotHispanicOrigin>
      </Ethnicity>
    </NumberMinoritiesTrained>
    - <TrainingTopic>
      <Code>19</Code>
    </TrainingTopic>
    - <ResourcePartners>
      <Code>14</Code>
      <Other>Unspecified</Other>
    </ResourcePartners>
    <ProgramFormat>2</ProgramFormat>
    - <Language>
      <Code>1</Code>
    </Language>
    <TrainingActiveIndicator>A</TrainingActiveIndicator>
```



```

- <ManagementTrainingRecord>
  <PartnerTrainingNumber>FGHIJ</PartnerTrainingNumber>
  <FundingSource>CARES</FundingSource>
  <Location>
    <LocationCode>54321</LocationCode>
  </Location>
  <DateTrainingStarted>2020-04-07</DateTrainingStarted>
  <NumberOfSessions>1</NumberOfSessions>
  <TotalTrainingHours>1.5</TotalTrainingHours>
  <TrainingTitle>Group Counseling: PPP Loan</TrainingTitle>
  <TrainingLocation>
    <ZipCode>55133</ZipCode>
  </TrainingLocation>
  <NumberTrained>
    <Total>10</Total>
    <CurrentlyInBusiness>0</CurrentlyInBusiness>
    <NotYetInBusiness>0</NotYetInBusiness>
    <Disabilities>0</Disabilities>
    <Women>0</Women>
    <Veterans>0</Veterans>
    <ServiceDisabledVeterans>0</ServiceDisabledVeterans>
    <ReserveGuard>0</ReserveGuard>
  </NumberTrained>
  <NumberMinoritiesTrained>
    <Total>0</Total>
    <Race>
      <Asian>0</Asian>
      <AfricanAmerican>0</AfricanAmerican>
      <NativeAmerican>0</NativeAmerican>
      <NativeHawaiian>0</NativeHawaiian>
      <White>0</White>
    </Race>
    <Ethnicity>
      <HispanicOrigin>0</HispanicOrigin>
      <NotHispanicOrigin>0</NotHispanicOrigin>
    </Ethnicity>
  </NumberMinoritiesTrained>
  <TrainingTopic>
    <Code>18</Code>
  </TrainingTopic>
  <ResourcePartners>
    <Code>2</Code>
  </ResourcePartners>
  <ProgramFormat>2</ProgramFormat>
  <Language>
    <Code>1</Code>
  </Language>
  <TrainingActiveIndicator>A</TrainingActiveIndicator>
</ManagementTrainingRecord>

```